

MARYLAND STATE HIGHWAY ADMINISTRATION
OFFICE OF PROCUREMENT AND CONTRACT MANAGEMENT
CONSULTANT SERVICES DIVISION
707 NORTH CALVERT STREET
BALTIMORE, MARYLAND 21202

January 9, 2026

Contract No.: BCS 2025-03

Description: Road Inventory and Traffic
Data Collection Services, Statewide

REQUEST FOR TECHNICAL PROPOSAL ADDENDUM NO. 1

To All Offerors:

This addendum is being issued on the Request for Technical Proposal for BCS 2025-03. All prospective Offerors must acknowledge the clarifications, revisions, additions and/or deletions listed below for this Addendum No. 1 by signing, dating and attaching this addendum in the front of their submittal. Failure to attach this signed and dated Addendum No. 1 in the submittal may result in rejection.

Please be advised that the Technical Proposal delivery date for this procurement is **12:00 PM (NOON) on March 3, 2026**. Technical Proposals received after the deadline will not be accepted no matter how transmitted..

Questions from Potential Offerors

The deadline for questions for this contract is at **12:00 PM (NOON) on January 16, 2026**. The following questions are written Request for Technical Proposal Questions received to date, and submitted through the eMaryland Marketplace (eMMA) Q + A Discussion Board at emma.maryland.gov. The responses are provided for clarification to all prospective offerors in bold after the questions:

Q1 “Can you share the list of attendees at the project’s Pre-proposal Meeting?”

A1 **The list of attendees is provided as an attachment to BCS 2024-09 RFP Addendum No. 1.**

Q2 “Would you be able to share the names of the incumbents?”

A2 **Incumbents on recent contracts for which these services were provided:**
Meade and Hunt, Inc.
Whitney, Bailey, Cox & Magnani, LLC (now known as TranSystems Corporation)/The Traffic Group, Inc. JV
Johnson, Mirmiran & Thompson, Inc./ Rummel, Klepper & Kahl, LLP
A. Morton Thomas & Associates, Inc.

Q3 “Will SHA consider assigning small business goals/percentages for this opportunity and other current and future professional service opportunities until MDOT is able to complete the DBE recertification process in relation to the US DOT's IFR that recently made changes to the DBE program requirements?”

A3 **BCS 2025-03 was not designed as an SBE contract. SBE Program is for the primes not sub-contractors. SHA will continue to evaluate all USDOT-assisted contracts to determine their suitability for designation as a contract in the SBE Program.**

Q4 “What are the projected counts per year?”

A4 **For the 2025 calendar year the Data Service Division (DSD) requested approximately 1200 Special counts, project related counts. DSD also requested approximately 1800 program counts, scheduled coverage counts.**

Q5 “Will the counts be distributed by region or statewide?”

A5 **The traffic counts are distributed statewide.**

Q6 “As locations are provided, how many will be within the first distribution?”

A6 **Each contract would receive approximately 200 to 250 program traffic counts during the first distribution. Special counts are assigned as DSD receives the requests.**

Q7 Will we be able to set the route of collection?”

A7 **Yes, you can set the route of collection.**

Q8 “What do you anticipate will be the approximate percent breakdown in counts collected via ATR, radar or camera? 24-hour, 48-hour, 72-hour and 96-hour?”

A8 **DSD collects its own ATR data.
Program counts are approximately 40% tube counts and 60% non-intrusive.
Special counts are mostly non-intrusive
Approximately 35% of the counts are 24 hours, 64% are 48 hours, all others are special requests.**

Q9 “Will all counts be collected during the week, with no equipment staying out over a weekend?”

A9 **Special counts may be requested over the weekend.**

Q10 “Are there any restrictions regarding weather?”

A10 All counts are to be collected during fair weather, unless approved by the requester.

Q11 “Does SHA have any issue with deploying one person for a one tube installation?”

A11 The safety guidelines are listed at this link: [Traffic Monitoring System Consultant Information](#)

Q12 “Is SHA open to Mobile LIDAR?”

A12 Mobile LIDAR is a data collection tool and does fall under the scope of this contract. DSD does not currently have data collection responsibilities that would utilize mobile LIDAR.

THE SIGNED ADDENDUM MUST BE INCLUDED IN THE SUBMISSION IN FRONT OF THE TRANSMITTAL LETTER.

Jada Wright

January 8, 2026

Ms. Jada J. Wright, Director

Date

Office of Procurement and Contract Management

Acknowledgement of Receipt

Firm Name

Signature-Authorized Official

Title

Date

BCS 2025-03 Pre-proposal Meeting Attendance 12/30/2025

Name	Participant ID (UPN)
Mary Barse	MBarse@mdot.state.md.us
Andrea Spriggs	ASpriggs@mdot.state.md.us
Joseph Moses	JMoses@mdot.state.md.us
Jim Holls (Unverified)	
Jim Holls (Unverified)	
Morteza (Unverified)	
Jim Holls	jholls@gftinc.com
Michael Deamer (Consultant)	MDeamer@mdot.state.md.us
Sherron Fulton	SFulton@M-inc.com
Mohammad Tariq	mtariq@peaktsinc.com
Ed Newmeyer	enewmeyer@trafficgroup.com
Chris McCarty	cmccarty@qualitycounts.net
John Blair	jblair@trafficgroup.com
Proot-Pro, Cathy	cproot@amtengineering.com
Eliza Cooper	ecooper@trafficgroup.com
Jennifer Berger	jberger@brudis.com
Thia Graham	thia.graham@abconsultantsinc.com
Jessica Howard	jhoward@cstengineers.com
Laci Beall (Guest)	Laci_sss-inc.com#EXT#@mdotgov.onmicroso
Miranowicz, Jennifer	Jennifer.Miranowicz@rsandh.com
Wolniak, Matthew	WOLNIAK@jmt.com
Werner Schlough	WSchlough@mdot.state.md.us
Paul Silberman	paul.silberman@meadhunt.com
Tracey Rogers	trogers@trafficgroup.com
Abhay Nigam	abhay@sss-inc.com
David Bernard	dbernard@qualitycounts.net
Carlos Ortiz	COrtiz@rekor.ai
Rafey Subhani	rafey.subhani@meadhunt.com
Philip Chapates (PSI)	Philip@dcpsi.com
14107330594 (Unverified)	
Michael Mercado	mmercado@mercadoeng.com
Goode, Jack	jgoode@amtengineering.com
Shanyn Nelson	shanyn.nelson@meadhunt.com
Zichuan Li (PSI)	zichuan@dcpsi.com
Ryan, Danielle	DRyan@jmt.com
Gladfelter, Joel	Joel.Gladfelter@wsp.com
Alexis Buncich	alexis.b@zipzapit.com
Kaitlin Kinard	kkinard@gftinc.com
Frank Taylor	frank@imc-llc.net
Moyo Fakeye - Precision Management Solutions (Unverified)	
Bo Yuan	boyuan@endescoinc.com

Avi Tashman (Unverified)

Atul Shukla

Joel Resh

Rabih Najib

Angela Kaiser

Steven Lenkiewicz

Ibraheem Alelmi

Jeff Sturtevant (GFT) (Unverified)

Marcellus Antonio CV, Inc. (Unverified)

Damien Chisholm

DeLois Babiker

17176698770 (Unverified)

Anita Rappoport - CV, Inc. (Unverified)

18509826661 (Unverified)

Sheila Knowles

Sanjay Patel

Ahmed Mohamed

ashukla@serigor.com

JResh@kleinfelder.com

rabih@itenology.com

AKaiser@rekor.ai

slenkiewicz@kleinfelder.com

ialelmi@azierta.us

dchisholm@mdot.state.md.us

dbabiker@intellectualconcepts.com

sknowles@rekor.ai

sanjay.patel@abconsultantsinc.com