State of Maryland
Information Technology Assets
Fiber Optics Resource Sharing
Standard Pricing Schedule effective July 18, 2019

Company Using State Property to Install its Own Fiber or Conduit	Annual RATE
Across the Fence Method (ATF)	
[Land Value of right of way by unit area] X [length of area occupied] X [width of area occupied] X [rate of return] X [factor to recognize degree of alienation of area] X [use factor]	
All Tunnels and Bridges **PREMIUM**	
Fiber Rate Calculation = (Rate X (# Strands/200)) X linear feet	$3.75
Empty Conduit = (# Conduits X Linear Feet X Rate)	$3.75
Company Using State Owned "Dark Fiber"	
Per Linear Foot (1 to 5279 feet)	
Dark Fiber Rate = (# Strands X Linear Feet X Rate)	$0.03
Per Mile 1 +	
Dark Fiber Rate = (# Strands X # Miles X Rate)	$150.00
Annual Maintenance Cost Per Mile	$250.00
Distance 1 Mile = 5,280 feet	
Rent Escalation Rate	2.50%
Base RSA Term	10 Years
Renewal Option	(2-3) 10-year options

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